

FEBRUARY

FDMC

2021

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FDMC

3000

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Mixed results for FDMC 300 in pandemic year

The group of the 300 largest cabinet, millwork, furniture and fixture manufacturers in North America reported \$57.9 billion in sales.

Kimball International's Santa Claus, Indiana, location uses Industry 4.0 strategies including software that provides real time intelligence for tracking parts, machine performance, and overall production status of orders. Kimball is #18 on this year's FDMC 300 list.

It took an international pandemic, the worst in a century, to slow down the FDMC 300 group of companies.

We used to ask companies what their greatest challenge was. "Pandemic" was never among the challenges.

In 2020, sales for the FDMC 300 group of companies reached \$57.883 billion, actually a slight gain of 1.25 percent over the previous year.

This group of cabinet, millwork, furniture and store fixture manufacturers recorded a ninth consecutive year of sales expansion in 2020, the year just completed.

What happened during the year 2020 wasn't all bad or all good. Many companies reported some kind of production shutdown during the spring.

Depending on where they were, they had to comply with new rules and regulations that in many cases made it difficult to operate.

It was anything but business as usual. Specifically, many companies making store fixtures and retail displays suffered during the slowdown, and some of these companies have closed permanently. Likewise, companies making residential furniture sold through retail stores reported lower sales. These companies may

have had to deal with not only their own shutdowns but with the closure of their customers' stores.

But while these companies recorded big declines in sales in the second quarter, many also reported a large rebound as stores reopened in the summer and pent-up demand drove sales.

The effect on contract and office furniture is not clear. While an exodus from the office during the pandemic has lasted most of the year, some of these companies have pivoted to serve the work-from-home market.

Some companies did well. Some of the larger companies that sold furniture

through online platforms reported higher sales. And many cabinet companies and millwork providers reported sales gains during 2020 due to customers taking a longer look at their homes where they were spending all their time and deciding this would be a good time to upgrade. They spent money on cabinets, furniture and millwork instead of a trip to Puerto Vallarta.

Also, Ashley Furniture reported a very large sales gain despite challenging conditions. And other companies simply declined to report a sales figure for 2020.

A year ago, in 2019, sales for the FDMC 300 group of companies grew 4.5 percent, to reach \$57.171 billion.

That sales gain fell just short of the 4.75 percent increase in 2018, the previous year. In 2017, sales grew 5.4 percent over the previous year to \$52.209 billion.

The current long period of growth comes after five consecutive years of sales declines from 2007 to 2011.

The FDMC 300 is a group of the 300 largest cabinet, furniture, millwork, store fixture, office/contract and component producers in North America. This summary of wood manufacturing firms' sales is published annually by FDMC magazine.

There were 10 companies listed the previous year that are not included in the most recent FDMC 300, along with other companies added and a few name changes. In 2020, we identified only three companies in the group of 300 that went out of business.

There were also several large consolidations.

We will look more closely at these changes and at several key market segments in future issues of FDMC Magazine.

A detailed list of the top 25 compa-

nies and a summary of all 300 companies is included in our coverage in this issue.

Additional information can be found at woodworkingnetwork.com. The full list of 300 companies is also online.

We were not able to get updated sales and employee numbers from some privately held companies, but were able to update some information on many of these firms. In some cases, we used the sales figure from the previous year.

Also, several companies previously listed were not included in 2020 because they had sales just below the 300th company on the list. These companies are still in operation and may be included in future years.✦

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Lumber & Spruce LVL

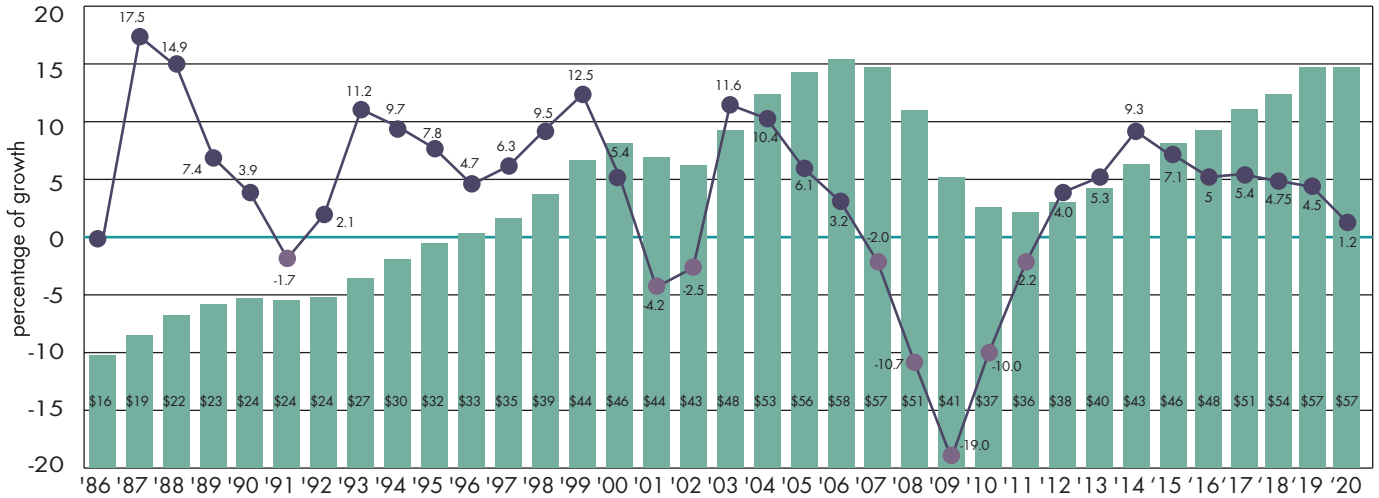
Analysis of the Top 10 FDMC 300 companies

Here's is the methodology we used for the 10 largest companies in the FDMC 300:

- 1. Ashley Furniture Industries Inc.** This company reported much higher sales to us in 2020. The sales figure was provided directly by the company and does not include an estimate of retail store sales.
- 2. Steelcase Inc.** Overall sales for company's fiscal 2020 is included. Plant and division information are the same.
- 3. Andersen Corp.** Sales number is our estimate. No other new information from the company.
- 4. Herman Miller Inc.** Information is directly from the company and includes plant location changes.
- 5. Jeld-Wen Inc.** This figure is based on third quarter window and door sales for North America. Yakima and Lexington operations reported closed earlier.
- 6. MasterBrand Cabinets.** Fortune Brands Home and Security's kitchen and bath cabinetry segment's sales figure is based on 2020 third quarter sales.
- 7. Haworth Inc.** Revenue reported in February 2020 is for the most recent completed fiscal year. Sales increased slightly over the previous year.
- 8. ACProducts, Inc.** The largest cabinet manufacturer in North America penetrates the top 10 in 2020 after the purchase of Elkay and Masco cabinet operations. Sales figure was provided to us by the company.
- 9. American Woodmark Corp.** Sales figure based on 2020 fiscal year.
- 10. Masonite Corp.** Figure based on third quarter, North American residential sales.

FDMC 300 Top 25 for 2020

34 years of **FDMC 300** annual sales (in billions)



Total sales for the FDMC 300 group of companies reached \$57.883 billion, a slight increase of 1.25 percent over the previous year.

1 Ashley Furniture Industries Inc.
Main location: Arcadia, WI
Divisions: Ashley Casegoods, Ashley Upholstery, Millennium, Ashley HomeStore, Ashley Sleep
Annual sales: \$6.436 billion ('20) (excluding retail)
Manufacturing plants: 12 -- Ecru, Ripley, Verona, MS; Advance, Statesville, NC; Leesport, PA; Arcadia, Independence, Whitehall, WI; Tan Uyen District, Binh Duong City, Vietnam
Total square footage: 30,000,000
Products: Residential furniture; dining room furniture, bedroom furniture, desks, occasional furniture, upholstered furniture, motion furniture, lamps, leather upholstery, recliners, outdoor furniture
Total Employees: 31000
www.ashleyfurniture.com

2 Steelcase Inc.
Main location: Grand Rapids, MI
Divisions: Coalesse, Turnstone,

Steelcase Health, Steelcase Education, Details, Designtex, AMQ, Smith System, Orangebox
Annual sales: \$3.724 billion ('20)
Manufacturing plants: 21 -- Grand Rapids, Kentwood, Gaines Township, MI; Atlanta, GA; Athens, AL; City of Industry, Corona, CA; Clymer, Dixonville, PA; Okmulgee, OK; Tijuana, Mexico
Total square footage: 12 million
Products: Seating, lighting, storage, furniture systems, interior architectural products, technology products and related products and services
Total Employees: 10700
www.steelcase.com

3 Andersen Corp.
Main location: Bayport, MN
Divisions: Eagle Window & Door, EMCO Doors, KML Windows, Dashwood Industries, Renewal by Andersen
Annual sales: \$2.5 billion* ('20)
Manufacturing plants: 9 -- Bayport,

Cottage Grove, MN; Menomonie, WI; Des Moines, Dubuque, IA; Luray, VA; Centralia, Strathroy, London, ON
Square footage: 2.8 million (Bayport)
Products: Millwork; windows and doors
Total Employees: 11000
www.andersenwindows.com

4 Herman Miller Inc.
Main location: Zeeland, MI
Divisions: North American Contract, International, Retail
Annual sales: \$2.486 billion ('20)
Manufacturing plants: 10 -- Atlanta, GA; Holland, Spring Lake, Zeeland, MI; Hildebran, NC; Sheboygan, WI; Melksham, England; Dongguan, Ningbo, China; Bangalore, India; Sao Paulo, Brazil
Total square footage: 4 million
Products: Contract/office furniture and related services, and residential furniture; desks, office systems, office chairs, healthcare systems, manufacturing and laboratory systems, home office, occa-

sional furniture, education furniture, storage, lighting

Total Employees: 7500

www.hermanmiller.com

5 *Jeld-Wen Inc.*

Main location: Charlotte, NC

Annual sales: \$2.475 billion* ('20) (N. Am.)

Manufacturing plants: 16 -- Rantoul, IL; Mount Vernon, OH; Bend, OR; Hawkins, WI; Hartselle, AL; Rocklin, CA; Kissimmee, FL; Grinnell, IA; Grand Rapids, MI; Chiloquin, Klamath Falls, OR; Sunbury, PA; Temple, TX; Ludlow, VT; Oshkosh, WI

Products: Wood windows and doors, millwork, exterior and interior doors

Total Employees: 9000

www.jeld-wen.com

6 *MasterBrand Cabinets*

Main location: Jasper, IN

Divisions: Aristokraft, Decora, Diamond, Dynasty, HomeCrest, Kemper, KitchenCraft, Norcraft, Omega, Schrock, WoodCrafters

Annual sales: \$2.418 billion* ('20)

Manufacturing plants: 16 -- Talladega, AL; Waterloo, IA; Arthur, IL; Ferdinand, Goshen, Huntingburg, Jasper (2), Kinston, NC; Grants Pass, OR; Weslaco, TX; Winnipeg, MB; Valle Hermoso, Reynosa, Rio Bravo, Gomez Palacio, Mexico; and six Norcraft locations

Total square footage: 6 million

Products: Stock, semi-custom and custom fully assembled kitchen and bath cabinets; frameless RTA

Total Employees: 11000

www.masterbrandcabinets.com

7 *Haworth Inc.*

Main location: Holland, MI

Divisions: Health Care Environments

Annual sales: \$2.25 billion ('19)

Manufacturing plants: 17 -- Big Rapids, Holland, Kentwood, Ludington, MI; Bruce, MS; High Point, NC; Canada; China; France; Germany; India; Portugal; Spain

Total square footage: 5.5 million

Products: Contract/office furniture; systems furniture, office chairs and seating, desks, filing/storage, casegoods, tables (computer, conference, occasional, training, work), upholstered guest chairs

Total Employees: 7500

www.haworth.com

8 *ACProducts, Inc.*

Main location: The Colony, TX

Divisions: ACPI, AWP (former Elkay Cabinetry), Cabinets2000, Master Woodcraft, Smart Cabinetry

Annual sales: \$1.8 billion* ('20)

Manufacturing plants: 12 -- Norwalk, CA; Aurora, CO; Culver, New Paris, IN; New Ulm, Waconia, MN; Independence, OR; Mifflinburg, Mt Union, Thompsontown, PA; Marshall, Jefferson, TX; Masco: Middlefield, OH; Culpepper, VA; Mt Sterling, KY; Duncanville, TX

Total square footage: 750,000

Products: Stock and semi custom kitchen and bath cabinets

Total Employees: 4200

www.acpicorp.com

9 *American Woodmark Corp.*

Main location: Winchester, VA

Divisions: Timberlake, Shenan-

doah Cabinetry, Potomac

Annual sales: \$1.650.3 billion ('20)

Manufacturing plants: 18 -- Kingman, AZ; Anaheim, Mira Loma, CA; Jackson, Toccoa, GA; Gas City, IN; Monticello, KY; Allegany County, MD; Lincolnton, NC; Humboldt, TN; Berryville, Dallas, TX; Orange, VA; Tijuana, Mexico

Total square footage: 5 million

Products: Stock and semi-custom kitchen and bath cabinets

Total Employees: 10,000

www.americanwoodmark.com

10 *Masonite International Corp.*

Main location: Tampa, FL

Annual sales: \$1.58 billion ('20)

Manufacturing plants: 13+

--Haleyville, AL; Largo, FL, Mason City, IA; Shelbyville, KY; Laurel, MS; Verdi, NV; Charlotte, Greensboro, NC; Northumberland, PA; Denmark, SC; Stanley, VA; Marshfield, WI; Mexico

Total square footage: 12 million+

Millwork: Interior and exterior doors for residential new construction

Employees: 10000

www.masonite.com

11 *Pella Corp.*

Main location: Pella, IA

Divisions: Efco, Duratherm, Reilly Windows & Doors, Grabill

Annual sales: \$1.5 billion* ('20)

Manufacturing plants: 17 -- Jacksonville, FL; Carroll, Pella, Shenandoah, Sioux Center, IA; South San Francisco, CA; Macomb, IL; Murray, KY; Vassalboro, ME; Almont, MI; Calverton, NY; Reidsville, NC; Troy, OH; Port-

Continued...



land, OR; Gettysburg, PA

Products: Wood windows and patio doors, glass and vinyl products, entry doors

Total Employees: 8000

www.pella.com

12 *HNI Corp.*

Main location: Muscatine, IA

Divisions: Allsteel, Gunlocke, HON, HNI International, Maxon, HBF, Lamex

Annual sales: \$1.33 billion* ('20)

Manufacturing plants: 10 -- Cedartown, GA; Mt. Pleasant, Muscatine, IA; Wayland, NY

Products: Contract/office furniture; desks, credenzas, filing/storage, office systems, office chairs, bookcases, conference tables, home office furniture, glass walls

Total Employees: 8500

www.hnicorp.com

13 *La-Z-Boy Inc.*

Main location: Monroe, MI

Divisions: La-Z-Boy Upholstery Group; England, Casegoods Group; American Drew, Hammary, Kincaid; Joybird (Stitch Ind.)

Annual sales: \$1.31 billion ('20)

Manufacturing plants: 6 -- Siloam Springs, AR; Neosho, MO; Lenoir, Taylorsville, NC; Dayton, Morristown, TN

Total square footage: 5 million

Products: Residential furniture, contract/office furniture and commercial/hospitality furniture -- recliners, sofa sleepers, sofas, love seats, occasional chairs, power recliners, lift chairs, massage chairs, pedestal chairs

Total Employees: 8000

www.lazboy.com

14 *Knoll Inc.*

Main location: East Greenville, PA

Divisions: KnollExtra, KnollStudio, KnollTextiles, Spinneybeck, Muuto

Annual sales: \$1.23 billion* ('20)

Manufacturing plants: 5 -- Muskegon, MI; East Greenville, PA; Toronto, ON; Foligno, Graffignana, Italy

Total square footage: 1.87 million (North America)

Products: Contract/office furniture; office systems, office seating, desks, casegoods, file and storage cabinets, executive office furnishings, tables, lounge chairs, sofas, contract textiles, leathers

Total Employees: 3500

www.knoll.com

15 *Global Furniture Group*

Main location: Downsview, ON

Divisions: Global Contract, Globalcare, Offices to Go

Annual sales: \$1 billion* ('20)

Manufacturing plants: 40 -- Downsview, Ontario; Marlton, NJ (U.S. headquarters)

Total square footage: 4 million+

Products: Contract/office furniture, RTA furniture, office chairs, office seating, filing/storage, desks, office systems, conference tables, bookcases, sofas, upholstered chairs, swivels, meeting/training room furniture, hospitality, healthcare, education

Total Employees: 4500

www.globaltotaloffice.com

16 *Dorel Industries, Inc.*

Main location: Montreal, QC

Divisions: Altra, Ameriwood, Cosco Home & Office, Dorel

Asia, Dorel Home Products, Ridgewood, Carina, SystemBuild

Annual sales: \$935 million* ('20)

Manufacturing plants: 5 -- Columbus, IN; Tiffin, OH; Cornwall, ON; Montreal, QC; Helmond, Holland

Products: Residential furniture and RTA furniture; juvenile furniture, entertainment centers, bookcases, desks, metal furniture, metal folding furniture, child restraint systems, futons

Total Employees: 1500

www.dorel.com

17 *Marvin Windows and Doors*

Main location: Warroad, MN

Divisions: Integrity Windows, Infinity Windows, TruStile

Annual sales: \$750 million* ('20)

Manufacturing plants: 8 -- Warroad, MN; Northwood, IA; Fargo, Grafton, West Fargo, ND; Ripley, TN; Baker City, OR; Roanoke, VA

Total square footage: 3.4 million

Products: Millwork; windows, doors

Total Employees: 5200

www.marvin.com

18 *Kimball International Inc.*

Main location: Jasper, IN

Divisions: Workplace, Health, Hospitality, National, Poppin

Annual sales: \$727.86 million ('20)

Manufacturing plants: 11 -- Borden, Jasper, Salem, Santa Claus, IN; Danville, Fordsville, KY; Baltimore, MD; Tijuana, Mexico

Total square footage: 3.29 million

Products: Office and hospitality furniture, cabinet products

Total Employees: 2800

www.kimball.com

Continued...



19^{KI}

Main location: Green Bay, WI

Divisions: KI Canada, KI Europe Middle East Africa, Pallas Textiles, Spacesaver

Annual sales: \$650 million* ('20)

Manufacturing plants: 7 -- Tupelo, MS; High Point, NC; Green Bay, Bonduel, Manitowoc, Fort Atkinson, WI; Pembroke, ON

Total square footage: 1.9 million

Products: Contract/institutional furniture -- chairs, ergonomic seating, conference tables, filing/storage, university/classroom furniture, auditorium seating, wall systems, adjustable work surfaces, healthcare furniture

Total Employees: 2000

www.ki.com

20

Sauder Woodworking
Main location: Archbold, OH

Divisions: Sauder RTA, Progressive, Sauder Mfg., Wieland, Butler Woodcrafters, Spec Furniture

Annual sales: \$615 million* ('20)

Manufacturing plants: 8 -- Archbold, Stryker, OH; Grabill, IN; Richmond, VA; Toronto, ON

Total square footage: 4.5 million

Products: RTA furniture, contract health care and educational seating, church furniture; wood bedroom, dining and occasional furniture

Total Employees: 2500

www.sauder.com

21

Hooker Furniture Corp.
Main location: Martinsville, VA

Divisions: Home Meridian, Brading-

ton-Young, Sam Moore Furniture LLC, Pulaski, Samuel Lawrence

Annual sales: \$515 million* ('20)

Manufacturing plants: 3 -- Hickory, NC; Bedford, VA; Vietnam

Total square footage: 2.5 million (incl. distribution)

Products: Residential furniture; bedroom furniture, occasional furniture, entertainment centers, desks, bookcases, home office, home theater, fabric chairs, leather upholstery

Total Employees: 900

www.hookerfurniture.com

22

Lozier Corp.
Main location: Omaha, NE

Divisions: Cornerstone Automation Systems (CASI)

Annual sales: \$500 million* ('20)

Manufacturing plants: 9 -- Omaha, NE (3); Scottsboro, AL (2); Middlebury, IN; Joplin, MO; McClure, PA; Frisco, TX

Total square footage: 4.3 million

Products: Store fixtures and retail displays, checkout counters, commercial cabinets, and storage, material handling and warehouse automation systems

Total Employees: 2200

www.lozier.com

23

Teknion Corp.
Main location: Toronto, ON

Annual sales: \$500 million* ('20)

Manufacturing plants: 17 -- Calgary, AB; Concord, Markham, Toronto, ON; Montmagny, St. Vallier; St. Romuald, QC; Clayton, NC, Malaysia

Total square footage: 2.5 million

Products: Contract/office furniture;

office chairs, office seating, filing/storage, desks, office systems, conference tables, bookcases, love seats, sofas, upholstered chairs, architectural wall systems

Total Employees: 3600

www.teknion.com

24

VT Industries Inc.
Main location: Holstein, IA

Divisions: Architectural Wood Door Div., Countertop Div.

Annual sales: \$475 million* ('20)

Manufacturing plants: 10 -- La Mirada, CA; Rome, GA; Holstein, Sac City, IA; Hagerstown, MD; Roseburg, OR; Bryan, San Antonio, TX; Two Rivers, Neenah, WI; Boucherville, QC

Total square footage: 1 million+

Products: Architectural wood doors, postformed laminate countertops

Total Employees: 1500

www.vtindustries.com

25

OFS Brands Inc.
Main location: Huntingburg, IN

Divisions: OFS, Carolina, Bryan Ashley

Annual sales: \$401.1 million ('20)

Manufacturing plants: 10 -- Huntingburg, IN; Huntington Beach, CA; Leitchfield, KY; Archdale, NC

Total square footage: 2,000,000

Products: Contract/office furniture; desks, filing/storage, open plan, conference tables, office chairs, office seating; healthcare, education and hospitality furniture

Total Employees: 1700

www.ofsbrands.com

*Asterisk indicates estimated sales.



SPECIAL REPORT

by Karen Koenig

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Rank	Company name	Main location	Annual sales (*estimated)	Total employees	Website
1	Ashley Furniture Industries Inc.	Arcadia, WI	\$6.436 billion ('20) (excluding retail)	31000	ashleyfurniture.com
2	Steelcase Inc.	Grand Rapids, MI	\$3.724 billion ('20)	10700	steelcase.com
3	Andersen Corp.	Bayport, MN	\$2.5 billion* ('20)	11000	andersenwindows.com
4	Herman Miller Inc.	Zeeland, MI	\$2.486 billion ('20)	7500	hermanmiller.com
5	Jeld-Wen Inc.	Charlotte, NC	\$2.475 billion* ('20) (N. A.)	9000	jeld-wen.com
6	MasterBrand Cabinets	Jasper, IN	\$2.418 billion* ('20)	11000	masterbrandcabinets.com
7	Haworth Inc.	Holland, MI	\$2.25 billion ('19)	7500	haworth.com
8	ACProducts, Inc.	The Colony, TX	\$1.8 billion* ('20)	4200	acpicorp.com
9	American Woodmark Corp.	Winchester, VA	\$1.650.3 billion ('20)	10000	americanwoodmark.com
10	Masonite International Corp.	Tampa, FL	\$1.58 billion ('20)	10000	masonite.com
11	Pella Corp.	Pella, IA	\$1.5 billion* ('20)	8000	pella.com
12	HNI Corp.	Muscatine, IA	\$1.33 billion* ('20)	8500	hnicorp.com
13	La-Z-Boy Inc.	Monroe, MI	\$1.31 billion ('20)	8000	lazboy.com
14	Knoll Inc.	East Greenville, PA	\$1.23 billion* ('20)	3500	knoll.com
15	Global Furniture Group	Downsview, ON	\$1 billion* ('20)	4500	globaltotaloffice.com
16	Dorel Industries, Inc.	Montreal, QC	\$935 million* ('20)	1500	dorel.com
17	Marvin Windows and Doors	Warroad, MN	\$750 million* ('20)	5200	marvin.com
18	Kimball International Inc.	Jasper, IN	\$727.86 million ('20)	2800	kimball.com
19	KI	Green Bay, WI	\$650 million* ('20)	2000	ki.com
20	Sauder Woodworking	Archbold, OH	\$615 million* ('20)	2500	sauder.com
21	Hooker Furniture Corp.	Martinsville, VA	\$515 million* ('20)	900	hookerfurniture.com
22	Lozier Corp.	Omaha, NE	\$500 million* ('20)	2200	lozier.com
23	Teknion Corp.	Toronto, ON	\$500 million* ('20)	3600	teknion.com
24	VT Industries Inc.	Holstein, IA	\$475 million* ('20)	1500	vtindustries.com
25	OFS Brands Inc.	Huntingburg, IN	\$401.1 million ('20)	1700	ofsbrands.com
26	Brown Jordan International	St. Augustine, FL	\$350 million* ('20)	1800	bjj.com
27	Ethan Allen Interiors Inc.	Danbury, CT	\$337.6 million ('20)	3300	ethanallen.com
28	Flexsteel Industries Inc.	Dubuque, IA	\$336.9 million ('20)	1000	flexsteel.com
29	ClosetMaid-Griffon Corp.	Orlando, FL	\$300 million* ('20)	450	griffon.com
30	Klaussner Furniture Industries	Asheboro, NC	\$300 million ('20)	1200	klaussner.com
31	Weather Shield Mfg. Inc.	Medford, WI	\$300 million* ('20)	1500	weathershield.com
32	idX Corp.	Bridgeton, MO	\$262 million* ('19)	1500	idxcorporation.com
33	L.A. Darling Co.	Paragould, AR	\$250 million* ('20)	500	ladarling.com
34	Lane Home Furnishings (United Furniture)	South Tupelo, MS	\$250 million* ('19)	3500	lanefurniture.com
35	Metrie Inc.	Vancouver, BC	\$250 million* ('20)	1500	metrie.com
36	Rock House Farm-Century Furniture	Hickory, NC	\$250 million* ('20)	1300	centuryfurniture.com
37	Woodgrain Millwork, Inc.	Fruitland, ID	\$250 million* ('20)	3000	woodgrain.com
38	Genesis Products	Goshen, IN	\$218 million ('20)	813	genesisproductsinc.com
39	Woodcraft Industries (Quanex)	St. Cloud, MN	\$210 million ('20)	1000	woodcraftind.com

Rank	Company name	Main location	Annual sales (*estimated)	Total employees	Website
40	Bassett Furniture Industries	Bassett, VA	\$205 million* ('20)	2000	bassettfurniture.com
41	Best Home Furnishings	Ferdinand, IN	\$205 million* ('20)	850	BestHF.com
42	ALS (Affordable Interior Systems)	Hudson, MA	\$200 million* ('20)	800	ais-inc.com
43	Sherrill Furniture Co.	Hickory, NC	\$200 million* ('20)	1000	sherrillfurniture.com
44	Steinway Inc.	Astoria, NY	\$200 million* ('20)	1800	steinway.com
45	USA Millwork	Denver, CO	\$200 million* ('20)	600	usa-millwork.com
46	Virco Mfg. Corp.	Torrance, CA	\$191 million ('20)	825	virco.com
47	McCreary Modern Inc.	Newton, NC	\$190 million ('20)	870	mccrearymodern.com
48	Bernhardt Furniture	Lenoir, NC	\$175 million* ('19)	1500	bernhardt.com
49	Franklin Corp.	Houston, MS	\$175 million* ('20)	1300	franklincorp.com
50	Peak Living (American Furniture Mfg. Inc.)	Ecru, MS	\$175 million* ('20)	550	peakfurniture.com
51	Jasper Group	Jasper, IN	\$172 million ('19)	1185	jaspergroup.us.com
52	W W Wood Products Inc.	Dudley, MO	\$170 million ('20)	1350	wwinc.com
53	Palliser Furniture Ltd.	Winnipeg, MB	\$166 million ('20)	2437	palliser.com
54	Alexandria Moulding (U.S. Lumber)	Alexandria, ON	\$150 million* ('19)	500	alexmo.com
55	Conestoga Wood Specialties Inc.	East Earl, PA	\$150 million* ('20)	1250	conestogawood.com
56	Foremost Groups Inc.	East Hanover, NJ	\$150 million* ('20)	1500	foremostgroups.com
57	Irwin Seating Co.	Grand Rapids, MI	\$150 million* ('20)	700	irwinseating.com
58	Jackson Furniture Industries	Cleveland, TN	\$150* million ('20)	1500	jacksonfurniture.com
59	Kolbe & Kolbe Millwork Co. Inc.	Wausau, WI	\$150 million* ('20)	1000	kolbe-kolbe.com
60	Sierra Pacific Windows	Red Bluff, CA	\$150 million* ('20)	700	sierrapacificwindows.com
61	Southern Motion Inc.	Pontotoc, MS	\$150 million* ('20)	1450	southernmotion.com
62	Standard Furniture Manufacturing	Bay Minette, AL	\$150 million* ('20)	120	standard-furniture.com
63	Steves & Sons, Inc.	San Antonio, TX	\$150 million ('20) (estimated wood sales)	1300	stevesdoors.com
64	Stickley Inc., L. & J.G.	Manlius, NY	\$150 million* ('20)	1500	stickley.com
65	Wellborn Cabinet Inc.	Ashland, AL	\$150 million* ('20)	1300	wellborn.com
66	Kewaunee Scientific Corp.	Statesville, NC	\$147.54 million ('20)	500	kewaunee.com
67	Patrick Industries Inc.	Elkhart, IN	\$140 million* ('20)	5000	patrickind.com
68	Quanex Homeshield LLC	Chatsworth, IL	\$130 million* ('20)	600	quanex.com
69	Artitalia Group	Montreal, QC	\$125 million* ('20)	500	artitalia.com
70	Exemplis Corp./SitOnIt	Cypress, CA	\$125 million* ('20)	250	exemplis.net
71	Decore-ative Specialties	Monrovia, CA	\$120 million* ('20)	900	decore.com
72	Stevens Industries Inc.	Teutopolis, IL	\$117 million ('20)	500	stevensind.com
73	Kith Kitchens	Haleyville, AL	\$108 million* ('20)	635	kithkitchens.com
74	Albany Industries (Standard Furniture)	New Albany, MS	\$100 million* ('20)	500	albanyindustries.com
75	Bertch Cabinet Mfg. Inc.	Waterloo, IA	\$100 million* ('20)	750	bertch.com
76	Bestar-Bush	Jamestown, NY	\$100 million* ('20)	300	bushfurniture.com
77	Canadel Furniture Inc.	Louiseville, QC	\$100 million* ('20)	600	canadel.ca

Continued...



SPECIAL REPORT

Rank	Company name	Main location	Annual sales (*estimated)	Total employees	Website
78	Groupe Lacasse	Saint-Pie, QC	\$100 million* ('20)	550	groupelacasse.com
79	Hussey Seating Co.	North Berwick, ME	\$100 million* ('20)	280	husseyseating.com
80	Kountry Wood Products	Nappanee, IN	\$100 million* ('20)	500	kountrywood.com
81	Mitchell Gold & Bob Williams	Taylorsville, NC	\$100 million* ('20)	600	mgbwhome.com
82	Republic Elite (LDC Stone Inc.)	Marshall, TX	\$100 million* ('19)	450	republicelite.com
83	Rowe Fine Furniture	Elliston, VA	\$100 million* ('20)	750	rowefurniture.com
84	Smith Brothers of Berne Inc.	Berne, IN	\$100 million* ('20)	525	smithbrothersfurniture.com
85	Trendway Corp.	Holland, MI	\$100 million* ('20)	200	trendway.com
86	Vaughan-Bassett Furniture Co.	Galax, VA	\$100 million* ('20)	575	vaughan-bassett.com
87	Woodhaven Industries	Coolidge, GA	\$100 million* ('20)	700	aaronents.com
88	Huntwood Industries	Spokane, WA	\$95 million* ('20)	735	huntwood.com
89	Leedo Manufacturing Co., L.P.	Stafford, TX	\$93 million* ('20)	550	leedocabinetry.com
90	Showplace Wood Products	Harrisburg, SD	\$91 million* ('20)	611	showplacecabinetry.com
91	John Boos & Co.	Effingham, IL	\$90 million* ('20)	250	johnboos.com
92	Lanz Cabinet Shop	Eugene, OR	\$90 million ('20)	570	lanzcabinets.com
93	Loewen Windows and Doors	Steinbach, MB	\$90 million* ('20)	600	loewen.com
94	Marsh Furniture Co.	High Point, NC	\$82 million* ('19)	650	marshfurniture.com
95	Dura Supreme Cabinetry	Howard Lake, MN	\$80 million* ('20)	450	durasupreme.com
96	Glenn Rieder, LLC	West Allis, WI	\$80 million ('20)	300	glennrieder.com
97	Krug Inc.	Kitchener, ON	\$80 million* ('20)	425	krug.ca
98	Northern Contours Inc.	Mendota Heights, MN	\$80 million* ('20)	400	northerncontours.com
99	MTS Seating	Temperance, MI	\$78 million ('20)	430	mtsseating.com
100	American Leather	Dallas, TX	\$75 million* ('20)	600	americanleather.com
101	Bestar Inc.	Lac Megantic, QC	\$75 million* ('20)	215	bestar.ca
102	Colony Inc.	Elgin, IL	\$75 million* ('20)	200	colonydisplay.com
103	Fetzer Architectural Woodwork	Salt Lake City, UT	\$75 million* ('20)	300	fetzerwood.com
104	Groupe Cabico	Coaticook, QC	\$75 million* ('20)	600	cabico.com
105	Hughes Furniture Industries Inc.	Randleman, NC	\$75 million* ('20)	700	hughesfurniture.com
106	Kent Moore Cabinets Ltd.	Bryan, TX	\$75 million* ('20)	515	kentmoorecabinets.com
107	Lexington Mfg. Co.	Minneapolis, MN	\$75 million* ('20)	211	lexingtonmfg.com
108	Mity, Inc.	Orem, UT	\$75 million* ('20)	400	mityinc.com
109	Safco Products Co.	New Hope, MN	\$75 million* ('20)	200	safcoproducts.com
110	Vanguard Furniture Co. Inc.	Hickory, NC	\$75 million* ('20)	600	vanguardfurniture.com
111	Bellmont Cabinet Co.	Sumner, WA	\$71.5 million* ('20)	350	bellmontcabinets.com
112	Barbosa Cabinets Inc.	Tracy, CA	\$70 million* ('20)	350	barcab.com
113	Elran Furniture Ltd.	Pointe-Claire, QC	\$70 million* ('20)	500	elran.com
114	Essential Cabinetry Group	Rockledge, FL	\$70 million* ('20)	500	dccabinetry.com

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Rank	Company name	Main location	Annual sales (*estimated)	Total employees	Website
115	Kitchen Kompact Inc.	Jeffersonville, IN	\$70 million* ('20)	185	kitchenkompact.com
116	Canyon Creek Cabinet Co.	Monroe, WA	\$65 million* ('20)	420	canyoncreek.com
117	Crystal Cabinet Works Inc.	Princeton, MN	\$65 million ('20)	460	crystalcabinets.com
118	JSI Store Fixtures	Milo, ME	\$65 million* ('20)	400	jsistorefixtures.com
119	Panel Processing Inc.	Alpena, MI	\$65 million ('20)	250	panel.com
120	Decor Cabinets Ltd.	Morden, MB	\$62 million ('20)	500	decorcabinets.com
121	Imperial Woodworking Co.	Palatine, IL	\$60 million* ('20)	250	imperialwoodworking.com
122	Inscape Ltd.	Holland Landing, ON	\$60 million ('20)	400	inscapesolutions.com
123	Koetter Woodworking Inc.	Borden, IN	\$60 million ('20)	325	koetterwoodworking.com
124	Nations Cabinetry	San Antonio, TX	\$58 million* ('20)	500	nationscabinetry.com
125	Merritt	Mentor, OH	\$55 million ('20)	234	merrittwoodwork.com
126	Reborn Cabinets Inc.	Anaheim, CA	\$55 million ('20)	400	reborncabinets.com
127	TMI Systems Design Corp.	Dickinson, ND	\$55 million* ('20)	250	tmsystems.com
128	WB Mfg. (Wisconsin Bench)	Thorp, WI	\$55 million ('20)	275	wibenchmfg.com
129	Watson Furniture Group	Poulsbo, WA	\$54 million* ('20)	210	watsonfurniture.com
130	American Display & Fixture	Chattanooga, TN	\$50 million* ('20)	250	mktalliance.com
131	Armoires Fabritec Ltee	Bromont, QC	\$50 million* ('20)	350	fabritec.ca
132	Artopex	Granby, QC	\$50 million* ('20)	500	artopex.com
133	Baker Interiors Group	Hickory NC	\$50 million* ('20)	320	bakerfurniture.com
134	Barnett Millworks Inc.	Theodore, AL	\$50 million* ('19)	250	barnettmillworks.com
135	Cal Door & Drawer	Salinas, CA	\$50 million* ('20)	350	caldoor.com
136	CFGroup	Newport, TN	\$50 million* ('20)	250	commercialfurnituregroup.com
137	Elias Woodwork & Mfg. Ltd.	Winkler, MB	\$50 million ('20)	390	eliaswoodwork.com
138	EMI Industries LLC	Tampa, FL	\$50 million* ('20)	300	emiindustries.com
139	Fairfield Chair Co.	Lenoir, NC	\$50 million* ('20)	500	fairfieldchair.com
140	Foliot Furniture	Saint-Jerome, QC	\$50 million* ('20)	400	foliot.com
141	Frendel Kitchens Ltd.	Mississauga, ON	\$50 million* ('20)	150	frendel.com
142	Howard Miller	Zeeland, MI	\$50 million* ('19)	500	howardmiller.com
143	Island Architectural Woodwork Inc.	Ronkonkoma, NY	\$50 million* ('20)	125	islandwoodwork.com
144	Martin Furniture	San Diego, CA	\$50 million* ('20)	600	martinfurniture.com
145	Montbleau & Associates	San Diego, CA	\$50 million ('20)	150	montbleau.com
146	Nucraft Furniture Co.	Comstock Park, MI	\$50 million* ('20)	300	nucraft.com
147	Riverside Furniture Corp.	Fort Smith, AR	\$50 million* ('20)	85	riverside-furniture.com
148	University Loft Co.	Greenfield, IN	\$50 million* ('20)	125	uloft.com
149	WF Cabinetry (Wellborn Forest)	Alexander City, AL	\$50 million* ('20)	345	wfcabinetry.com
150	Wood-Mode LLC	Kreamer, PA	\$50 million* ('20)	240	wood-mode.com
151	Indiana Furniture	Jasper, IN	\$47 million ('20)	325	indianafurniture.com

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Rank	Company name	Main location	Annual sales (*estimated)	Total employees	Website
152	Superior Cabinets	Saskatoon, SK	\$42.5 million ('20)	250	superiorcabinets.ca
153	AyA Kitchens and Baths	Mississauga, ON	\$40 million* ('20)	330	ayakitchens.com
154	BDM + Furniture Inc.	Maskinonge, QC	\$40 million ('19)	570	bdmfurniture.com
155	Caracole	Greensboro, NC	\$40 million* ('19)	50	caracole.com
156	DeWils Industries	Vancouver, WA	\$40 million* ('20)	150	dewils.com
157	Endura Products (Contact Industries)	Clackamas, OR	\$40 million* ('19)	215	contactind.com
158	ICI (Institutional Casework, Inc.)	Paris, TN	\$40 million* ('19)	250	iciscientific.com
159	Nightingale Corp.	Mississauga, ON	\$40 million* ('20)	200	nightingalechairs.com
160	Tru Cabinetry	Ashland, AL	\$40 million* ('20)	300	trucabinetry.com
161	Valley Cabinet Inc.	De Pere, WI	\$39.4 million ('20)	295	valleycustomdoor.com
162	Benedettini Cabinetry	Rosenberg, TX	\$38 million* ('20)	280	benedettinicabinetry.com
163	Tuohy Furniture	Chatfield, MN	\$38 million ('20)	230	tuohyfurniture.com
164	Ferche Millwork Inc.	Rice, MN	\$35 million* ('20)	155	ferche.com
165	Goebel Fixture Co.	Hutchinson, MN	\$35 million* ('19)	150	gf.com
166	Koch Cabinets	Seneca, KS	\$35 million* ('20)	500	kochcabinet.com
167	Mouser Custom Cabinetry LLC	Elizabethtown, KY	\$35 million* ('20)	265	mousercc.com
168	Royal Cabinets	Pomona, CA	\$35 million* ('20)	350	royalcabinets.com
169	Saco Industries Inc.	Lowell, IN	\$35 million* ('19)	350	sacoindustries.com
170	Stylus Made-To-Order Sofas	Burnaby, BC	\$35 million* ('20)	225	stylussofas.com
171	T.J. Hale Co.	Menomonee Falls, WI	\$35 million* ('20)	120	tjhale.com
172	OakCraft Inc.	Peoria, AZ	\$34 million* ('20)	325	oakcraft.com
173	Solid Comfort	Fargo, ND	\$34 million* ('20)	125	solidcomfort.com
174	Appalachian Wood Products Inc.	Clearfield, PA	\$30 million ('20)	225	appwood.com
175	Brandom Cabinets, Wisenbaker Builder Services	Hillsboro, TX	\$30 million ('20)	215	wisenbaker.com
176	Case Systems Inc.	Midland, MI	\$30 million* ('20)	150	casesystems.com
177	Cuisine Ideale Group Inc.	Sherbrooke, QC	\$30 million ('20)	200	cuisineideale.com
178	Darran	High Point, NC	\$30 million* ('20)	175	darran.com
179	Davis Furniture Industries	High Point, NC	\$30 million* ('20)	200	davisfurniture.com
180	Durham Furniture Inc.	Durham, ON	\$30 million* ('20)	180	durhamfurniture.com
181	Grabill Cabinet Co. Inc.	Grabill, IN	\$30 million* ('20)	200	grabillcabinets.com
182	Grandview Cabinetry (Woodmont Cabinetry)	Parsons, KS	\$30 million* ('20)	250	grandviewcabinetry.com
183	Holiday Kitchens	Rice Lake, WI	\$30 million* ('20)	210	holidaykitchens.com
184	Lazar Industries LLC	Siler City, NC	\$30 million* ('20)	250	lazarind.com
185	Magnussen Home Furnishings Ltd.	New Hamburg, ON	\$30 million* ('20)	100	magnussen.com
186	Monschein Industries, Inc.	Riverbank, CA	\$30 million* ('20)	300	monscheincabinets.com

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Rank	Company name	Main location	Annual sales (*estimated)	Total employees	Website
187	Parenti & Raffaelli Ltd.	Mt. Prospect, IL	\$30 million* ('20)	125	parentiwoodwork.com
188	Sico Inc.	Minneapolis, MN	\$30 million* ('20)	250	sicoinc.com
189	Wisconsin Built Inc.	Deerfield, WI	\$30 million* ('20)	160	wisconsin-built.com
190	Corsi Group	Indianapolis, IN	\$28 million* ('20)	180	corsigroup.com
191	Spectrum Industries Inc.	Chippewa Falls, WI	\$27 million ('20)	174	spectrumfurniture.com
192	Foldcraft Co.	Kenyon, MN	\$26 million ('20)	150	foldcraft.com
193	Premier EuroCase Inc.	Denver, CO	\$26 million ('20)	100	premiereurocase.com
194	Adams Group	North Port, FL	\$25 million* ('20)	100	discoveradams.com
195	Candlelight Cabinetry	Lockport, NY	\$25 million* ('20)	230	candlelightcab.com
196	Chandler Cabinets	Pilot Point, TX	\$25 million* ('20)	230	chandlercabinets.net
197	Cox Interior Inc.	Campbellsville, KY	\$25 million* ('20)	400	coxinterior.com
198	Decor-Rest Furniture	Woodbridge, ON	\$25 million* ('20)	350	decor-rest.com
199	Haas Cabinet Co. Inc.	Sellersburg, IN	\$25 million* ('20)	250	haascabinet.com
200	Halcon Corp.	Stewartville, MN	\$25 million* ('20)	200	halconfurniture.com
201	JTB Furniture	Columbus, MS	\$25 million* ('20)	200	jtbfurniture.com
202	Kabinart	Nashville, TN	\$25 million* ('20)	135	kabinart.com
203	Leeman Architectural Woodwork	Powder Springs, GA	\$25 million* ('20)	75	leeman-aw.net
204	Mark Richey Woodworking and Design	Newburyport, MA	\$25 million* ('20)	100	markrichey.com
205	Metropolitan Cabinet & Countertop	Norwood, MA	\$25 million* ('20)	127	metcabinet.com
206	Miralis	St. Anaclet, QC	\$25 million* ('20)	300	miralis.com
207	Norwalk Furniture	Norwalk, OH	\$25 million* ('20)	225	norwalkfurniture.com
208	Powell Valley Millwork	Clay City, KY	\$25 million ('20)	220	pvmillwork.com
209	R.D. Henry & Co.	Wichita, KS	\$25 million* ('20)	220	rdhenry.com
210	Roomi Group Corp.	Houston, TX	\$25 million* ('20)	200	roomigroup.com
211	Showbest Fixture Corp.	Henrico, VA	\$25 million ('20)	150	showbest.com
212	Telescope Casual Furniture Inc.	Granville, NY	\$25 million* ('20)	240	telescopecasual.com
213	Washington Woodworking Co.	Landover, MD	\$25 million* ('20)	130	washingtonwoodworking.com
214	Fashion Cabinet Mfg., Inc.	West Jordan, UT	\$23 million* ('20)	130	fashioncabinet.com
215	Rynone Manufacturing Corp.	Sayre, PA	\$22.6 million* ('20)	125	rynone.com
216	Plato Woodwork Inc.	Plato, MN	\$22.1 million ('20)	140	plato-woodwork.com
217	Signature Custom Cabinetry Inc.	Ephrata, PA	\$22.1 million ('20)	130	signaturecab.com
218	Woodharbor Custom Cabinetry	Mason City, IA	\$21 million ('20)	220	woodharbor.com
219	3C Store Fixtures Inc.	Wilson, NC	\$20 million* ('20)	105	3c-inc.net
220	Bass Cabinet Mfg. Inc.	Mesa, AZ	\$20 million* ('20)	150	basscabinet.com
221	Bernhard Woodwork Ltd.	Northbrook, IL	\$20 million* ('20)	70	bernhardwoodwork.com
222	Bishop Fixture & Millwork Inc.	Balsam Lake, WI	\$20 million* ('20)	150	bishopfixtures.com
223	Boden Alexander	Portland, OR	\$20 million* ('19)	200	bodenalexander.com
224	Carolina Furniture Works Inc.	Sumter, SC	\$20 million* ('19)	200	carolinafurnitureworks.com
225	Cartier Kitchens	Brampton, ON	\$20 million* ('20)	125	cartierweb.cartierkitchens.com

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Rank	Company name	Main location	Annual sales (*estimated)	Total employees	Website
226	Chandler Inc.	Afton, MN	\$20 million* ('20)	100	chandlerinc.com
227	Crestwood, Inc.	Salina, KS	\$20 million* ('20)	150	crestwood-inc.com
228	Downsview Woodworking Ltd.	Mississauga, ON	\$20 million* ('20)	200	downsviewkitchens.com
229	Dubois Wood Products Inc.	Huntingburg, IN	\$20 million ('20)	56	duboiswood.com
230	Dynamic Furniture Corp.	Calgary, AB	\$20 million* ('20)	200	dynamicfurniture.com
231	Euro-Rite Cabinets Ltd.	Pitt Meadows, BC	\$20 million* ('20)	130	eurorite.com
232	Evans Cabinet Corp.	Dublin, GA	\$20 million* ('20)	200	evanscabinet.com
233	Frank Chervan Inc.	Bedford, VA	\$20 million* ('19)	170	chervan.com
234	Gaithersburg Cabinetry & Millwork	Warrenton, VA	\$20 million ('20)	85	gcabinet.com
235	High Point Furniture Industries	High Point, NC	\$20 million* ('20)	105	hpfi.com
236	Hi-Lo Industries Inc. dba Bridgewood Custom Cabinetry	Chanute, KS	\$20 million ('20)	230	bridgewoodcabinets.com
237	Jasper Chair	Jasper, IN	\$20 million* ('20)	100	jasperchair.com
238	Laurysen Kitchens	Stittsville, ON	\$20 million ('20)	150	laurysenkitchens.com
239	Leathercraft, Inc.	Conover, NC	\$20 million* ('20)	200	leathercraft-furniture.com
240	Lloyd Flanders Industries Inc.	Menominee, MI	\$20 million* ('20)	150	lloydflanders.com
241	Marge Carson	Pomona, CA	\$20 million* ('20)	100	margecarson.com
242	Milford Enterprises Inc.	Quakertown, PA	\$20 million* ('20)	85	milfordei.com
243	Quality Custom Cabinetry Inc.	New Holland, PA	\$20 million* ('20)	127	qcci.com
244	Timberlane, Inc.	Montgomery, PA	\$20 million* ('20)	70	timberlane.com
245	Woodland Cabinetry Inc.	Sisseton, SD	\$20 million* ('20)	150	woodlandcabinetry.com
246	Woodmont Cabinetry	Dallas, TX	\$20 million* ('20)	350	woodmontcabinetry.com
247	Mystic Scenic Studios, Inc.	Norwood, MA	\$19.3 million ('20)	120	mysticscenic.com
248	Caperton Furnitureworks LLC (Gat Creek)	Berkeley Springs, WV	\$19 million ('20)	140	gatcreek.com
249	Eastern Millwork Inc.	Jersey City, NJ	\$19 million ('20)	70	eastern-millwork.com
250	Bishop Cabinets Inc.	Montgomery, AL	\$18 million ('20)	110	bishopcabinets.com
251	Dutailier	Saint-Pie, QC	\$18 million* ('20)	150	dutailier.com
252	Xybix Systems, Inc.	Littleton, CO	\$18 million ('20)	75	xybix.com
253	Thos. Moser Cabinetmakers	Auburn, ME	\$17.5 million* ('20)	103	thosmoser.com
254	Anderson Wood Products Co.	Louisville, KY	\$17 million ('20)	150	andersonwood.com
255	Brakur Custom Cabinetry Inc.	Shorewood, IL	\$17 million ('20)	100	brakur.com
256	Closet America	Landover, MD	\$17 million ('20)	110	closetamerica.com
257	Giffin Interior & Fixture, Inc.	Bridgeville, PA	\$17 million ('20)	100	giffininterior.com
258	Mock Woodworking Co.	Zanesville, OH	\$17 million ('20)	55	mockwoodworking.com
259	PIN	Irving, TX	\$17 million ('20)	145	pin.com
260	Moduform	Fitchburg, MA	\$16 million* ('20)	150	moduform.com
261	Adelphi Kitchens Inc.	Robesonia, PA	\$15 million* ('20)	120	adelphikitchens.com
262	Barzotti Woodworking Ltd.	Guelph, ON	\$15 million* ('20)	150	barzotti.com

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Rank	Company name	Main location	Annual sales (*estimated)	Total employees	Website
263	Buhler Furniture	Winnipeg, MB	\$15 million* ('19)	150	buhlerhospitality.com
264	Busby Cabinets	Alachua, FL	\$15 million* ('20)	75	busbycabinets.com
265	Grand Manor Furniture	Lenoir, NC	\$15 million* ('20)	100	grandmanorfurniture.com
266	Herrick & White	Cumberland, RI	\$15 million* ('20)	100	herrick-white.com
267	LaFata Cabinets	Shelby Township, MI	\$15 million* ('20)	130	lafata.com
268	Mid-America Cabinets Inc.	Gentry, AR	\$15 million* ('20)	100	midamericacabinets.com
269	Modern Woodcrafts Inc.	Plainville, CT	\$15 million* ('20)	65	modernwoodcrafts.com
270	Neutral Posture Inc.	Bryan, TX	\$15 million* ('20)	50	neutralposture.com
271	Northway Industries Inc.	Middleburg, PA	\$15 million ('20)	95	northwayind.com
272	Perdue Woodworks	Rapid City, SD	\$15 million* ('20)	120	perduesinc.com
273	Tharp Custom Cabinetry	Loveland, CO	\$15 million* ('20)	140	tharpcabinets.com
274	Whittier Wood Products	Eugene, OR	\$15 million* ('20)	350	whittierwood.com
275	Worden Co.	Holland, MI	\$15 million* ('20)	95	wordencompany.com
276	Crown Point Cabinetry	Claremont, NH	\$14 million ('20)	100	crown-point.com
277	Millwork 360	Tampa, FL	\$13 million* ('20)	68	millwork360.net
278	Artone LLC	Jamestown, NY	\$12 million ('20)	80	artonemfg.com
279	Cooper Enterprises, Inc.	Shelby, OH	\$12 million ('20)	57	cooperenterprises.com
280	Plain + Fancy Custom Cabinetry	Schaefferstown, PA	\$12 million ('20)	120	plainfancycabinetry.com
281	American Millwork and Cabinetry Inc.	Emmaus, PA	\$11.8 million ('20)	77	amcmillwork.com
282	Bruewer Woodwork Mfg. Co.	Cleves, OH	\$10 million ('20)	40	bruewerwoodwork.com
283	Carlton Mfg. Inc.	Mt. Vernon, TX	\$10 million* ('20)	75	carltonmfg.com
284	Carson's Inc.	High Point, NC	\$10 million* ('20)	100	carsonshospitality.com
285	Classic Leather, Inc.	Hickory, NC	\$10 million* ('20)	100	classic-leather.com
286	Concordia Furniture Ltd.	Montreal, QC	\$10 million* ('20)	60	concordiafurniture.com
287	Dakota Kitchen & Bath, Inc.	Sioux Falls, SD	\$10 million* ('20)	115	dakotakitchen.com
288	Fancher Chair Co. Inc.	Falconer, NY	\$10 million* ('20)	125	fancherchair.com
289	Fusion Designs, Inc.	Goshen, IN	\$10 million* ('20)	100	fusiondesign.us
290	Harlan Cabinets	Harlan, IN	\$10 million* ('20)	65	harlancabinets.com
291	Kountry Kraft	Newmanstown, PA	\$10 million* ('20)	125	kountrykraft.com
292	LaCrosse Furniture Co.	La Crosse, KS	\$10 million* ('20)	75	lacrossefurniture.com
293	Lewis Lumber Products, Inc.	Picture Rocks, PA	\$10 million* ('20)	36	lewislp.com
294	Millwork One Inc.	Cranston, RI	\$10 million* ('20)	75	millworkone.com
295	Profile Cabinet & Design	Kansas City, MO	\$10 million* ('20)	150	profilecabinet.comom
296	Sunco Cabinets	South Easton, MA	\$10 million* ('20)	50	suncocabinets.com
297	Tri-Star Cabinet & Top Co.	New Lenox, IL	\$10 million* ('20)	100	tristarcabinets.com
298	Upstate Door	Warsaw, NY	\$10 million* ('20)	75	upstatedoor.com
299	Western Idaho Cabinets	Boise, ID	\$10 million* ('20)	170	westernidahocabinets.com
300	Woodland Furniture LLC	Idaho Falls, ID	\$10 million* ('20)	85	woodlandfurniture.com