

**In Every Issue:**

- Design notebook – successful projects
- In the front office – marketing and business tips
- Materials & trends – what’s trending in materials, colors and finishes
- Tech corner – Latest tips and tools for manufacturers and installers
- Editors column
- New products by category and relevance

## 2023 Editorial Calendar

\* Topics subject to change

	Editorial Topics	Management	Product Focus	Closing/Material Dates	
<b>January/February</b>	Working with small spaces  <b>Preview:</b> KBIS 2023, January 31-February 2 8-10, Las Vegas, NV	How to improve company culture	Functional hardware	<b>Closing:</b> 12/16 <b>Material due:</b> 12/20	
<b>March/April</b>	Garage design trends  <b>Preview &amp; Extra Distribution:</b> Closets Conference & Expo, April 12-14, West Palm Beach, FL	Attracting and retaining employees	Nested-based manufacturing equipment	<b>Closing:</b> 2/22 <b>Material due:</b> 2/24	
<b>May/June</b>	Multi-family projects  <b>Preview:</b> AWFS 2023, July 25-30, Las Vegas, NV	Selling upgrades	Jobsite tools	<b>Closing:</b> 4/20 <b>Material due:</b> 4/24	
<b>July/August</b>	Storage in specialty rooms  <b>Preview:</b> Executive Briefing Conference (EBC), September, Colorado Springs, CO	Marketing	Lighting	<b>Closing:</b> 6/21 <b>Material due:</b> 6/27	
<b>September/October</b>	Design issue  <b>Preview:</b> Wood Pro Expo Lancaster, October, Lancaster, PA	How to source materials	Edgebanding equipment	<b>Closing:</b> 8/18 <b>Material due:</b> 8/25	
<b>November/December</b>	State of the Industry – research and industry reports  <b>Preview:</b> KBIS 2024	Pricing and cost management	Software	<b>Closing:</b> 10/20 <b>Material due:</b> 10/25	