



**stiles**

YOUR SUCCESS IS OUR BUSINESS

# YOUR MANUFACTURING ADVANTAGE

Stiles specializes in putting new technology, new thinking to work for manufacturers of all sizes and industries.

As one of the world's leading providers of advanced manufacturing equipment, we bring you quality machines – backed by our experienced and responsive support team, extensive parts and upgrade capabilities, and nationally accredited education program. We are here to help you achieve new levels of performance and productivity.







Manufacturing matters to Stiles, our customers and vendor partners – and to everyone who relies on quality products and sound practices. Stiles is deeply committed to the pursuit of excellence in every industry we serve.

## INNOVATION

### MOVING MANUFACTURING FORWARD

New realities, new decisions make change constant in manufacturing. Through our extensive global network, Stiles stays on top of industry developments. As a Stiles customer, you have access to our knowledge of best practices and innovations taking place across industries and around the world. We also participate more broadly in knowledge sharing by regularly contributing to dozens of trade publications, associations and forums.

One way we bring these ideas to market is through our annual Executive Briefing Conference that gathers leading manufacturers to network and explore new ways to succeed.



## CONSULTATION

### DISCOVER THE RIGHT SOLUTION

Our manufacturing experts can help you choose and tailor the right solution – whether you need a stand-alone machine or something completely comprehensive.

Together, we will develop a solution that satisfies your goals and preferences and takes your business to the next level.



Collaborate with us to explore opportunities to improve the speed, quality and efficiency of your operation.

You can count on Stiles professionals to understand your existing equipment, processes and materials.





Improve performance, versatility and production through Stiles integration capabilities.

## ALL SYSTEMS GO

Let us ensure that your machines are connected, communicating and working together. We provide hardware, software and diagnostic tools that give operators and owners sophisticated control over single machines – and entire systems that network to streamline workflow throughout your organization, from front office to shop floor.

Wondering what's next? Stiles can introduce you to advances in software integration that can help you flex and adapt for a future where you have every advantage.

## INTEGRATION



## MACHINES

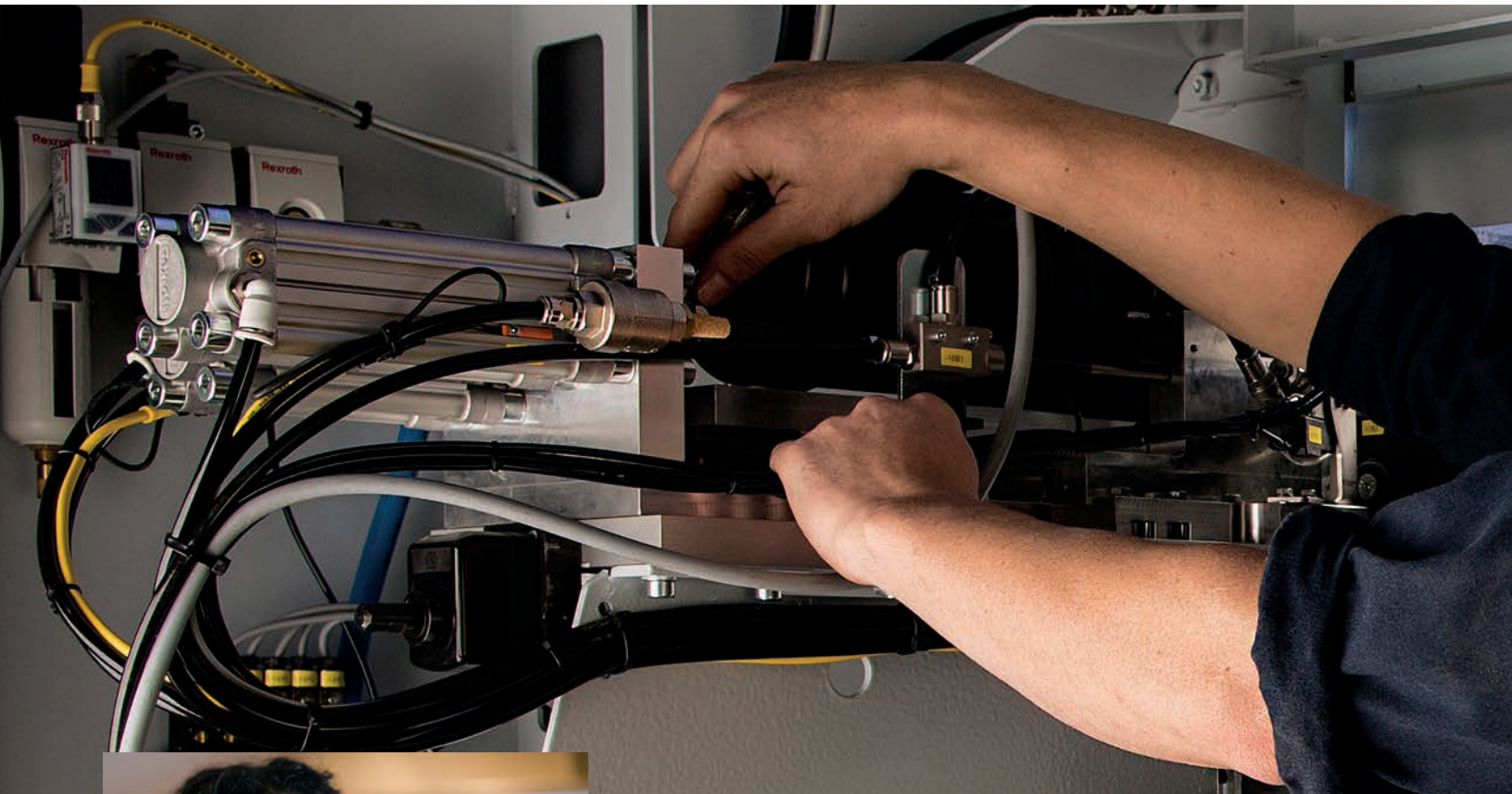
### ADVANCED MANUFACTURING TECHNOLOGY

We represent the world's most trusted manufacturing equipment and solutions. Your success and satisfaction are our priorities, so if we do not carry the right machine for you, we will gladly refer you to another trusted resource.

When we work together, you can be sure you will get the machine that is right for you.







# PARTS

## RIGHT PART, RIGHT AWAY

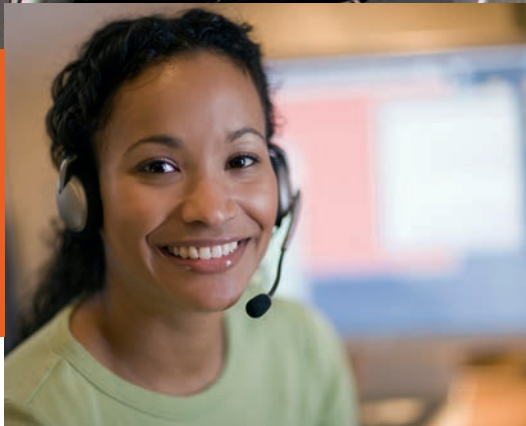
Stiles can get the right part to you, fast – typically the same day you contact us. We maintain an extensive inventory of more than 100,000 parts. If Stiles does not stock it, we will find a way to get it to your door quickly.

Our fulfillment team and automated storage and retrieval system make parts available with breathtaking speed and accuracy, 24 hours a day, seven days a week. To verify that you will get the right part, we show you a picture while you are on the line with us. When it is ready to ship, you will receive an email with confirmation and tracking information.



Today’s sophisticated machines often include thousands of parts. When you partner with Stiles, you do not have to worry about excessive down time waiting for parts.

Need something? Call **1.800.PARTS.80** anytime, day or night.



# SERVICE

## READY WHEN AND WHERE YOU NEED US

Staffed by experienced service professionals, our call center is never closed. We field more than 36,000 requests each year, resolving 94% with just a phone call. When you connect, we instantly access detailed data on your machinery, perform remote diagnostics and recommend the right solution, often within minutes. If complex needs arise, we will take the time to give you the support and service you need.

When you need someone onsite, more than 100 Stiles Field Service Representatives – the industry’s largest factory-certified team – are ready to help. Our five regional locations are prepared to respond wherever you are and as trusted advisors, we are often called to service machines sold by other distributors.

Understanding the demands of your high-quality production, we will work hard to keep you running smoothly.



When you partner with Stiles, you will quickly learn that responsive, quality customer service is central to who we are.







Make the most of your machinery investment with precision tools that are exactly right for the job.

## TOOLING

### QUALITY AT THE CUTTING EDGE

Stiles tooling is designed to withstand demanding tasks and to help you increase production, improve efficiency, assure quality and extend the life of your equipment.

Browse our extensive catalog of tooling that includes everything from cutterheads to router bits, drill bits and saw blades. Our team can help you choose the optimal solution for every application.

Improve existing tools and ensure continued performance with our tool sharpening and maintenance program. Need a tool repair or customization? Stiles is ready to help.



## PERFORMANCE

### ENHANCE YOUR CAPABILITIES

We can apply fresh innovations to your processes and your entire plant to achieve improvements in efficiency, performance and quality. Or, focus on upgrading a particular machine or system, adding hardware, software or tooling that may not have been an option when first installed.

Our Rebuild Department can help you save money and extend the life of your machinery with precision remanufactured components. We inventory common rebuilt parts so they are ready to ship, and you can return parts to us for rebuild after they have exceeded their useful life.

Achieve new levels of performance and offer your customers new capabilities using the machines you already own – with help from Stiles Technical Services.







# EDUCATION

Stiles can help you empower your employees with the skills they need to improve production today and tomorrow.



## LEARN HOW TO SUCCEED

Advances in manufacturing present extraordinary opportunity to do more with less – but they demand new capabilities and relationships between people, processes and technology.

Stiles Education offers the industry’s only program certified by the International Association of Continuing Education and Training (IACET). Choose from more than 40 courses, including introductory classes on machine operation, as well as advanced CNC programming, effective troubleshooting, maintenance and much more. Train your team on a specific machine or process to optimize production. Or attend a seminar or conference where you can explore new ideas, technologies and opportunities.

Join us for a conveniently scheduled session at one of our training centers, online or at your facility. We can also tailor a training experience to meet your unique needs and goals.



# FINANCING

MAKE IT YOURS

With Stiles financing options, you can move business forward while maintaining your financial reserves and cash flow. Through Stiles financing, you can get your equipment up and running, generating income right away.

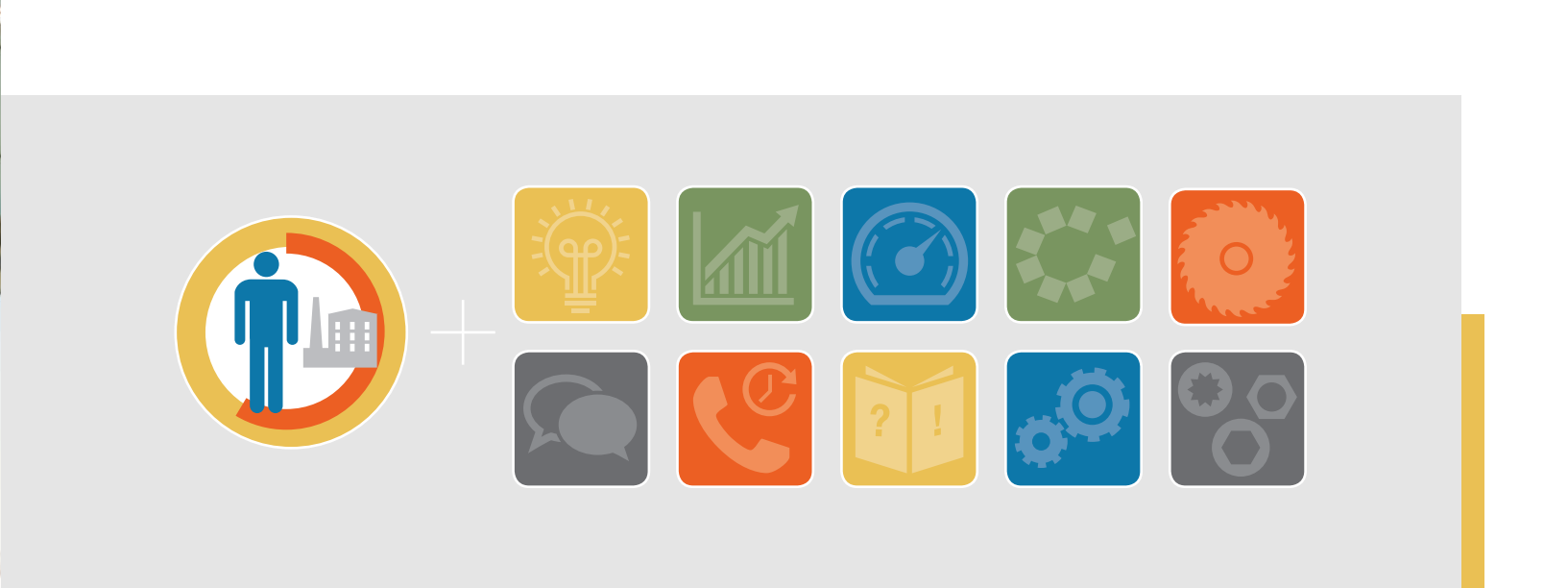
Expect economic advantages over the lifetime of your quality Stiles equipment. More than half of new equipment is purchased through capital leases, which are eligible for some of the same tax benefits and depreciation value of purchases financed through bank loans. We offer competitive rates, affordable fixed payments, flexible structuring, lower down payments and more financing options.

Let our financial experts put together a package that is right for you.

Get the technology you need to grow your business now.







# PARTNERS IN PROGRESS

## VISIT US

### SEE INNOVATION AT WORK

Discover new innovations and opportunities relevant to your business on a Stiles site visit.



Each year, we welcome hundreds of manufacturing professionals to observe and use Stiles testing and demonstration facilities to prove new concepts and processes. Our space is a living lab shared by people who are passionate about manufacturing and continuous improvement.

As a globally connected company, we offer you a first-hand encounter with the world's most innovative, efficient and productive manufacturers. Join one of our International Benchmarking Tours, or let us arrange a special visit, tailored to your interests. Leave with inspiration and ideas ready to replicate in your business.

Stiles also invites you to network with leading manufacturers and explore new ways to succeed at our annual Executive Briefing Conference.

## GROWING TOGETHER

Stiles has been helping manufacturers achieve high performance with quality machines and service since 1965.

A wide range of industries partner with Stiles. We bring innovative concepts, new technologies and outstanding service to aerospace, transportation, alternative energy, architecture and structural elements, furniture, retail fixtures and more. Our expertise in manufacturing spans a wide range of materials, including wood, plastics, composites, carbon fiber and nonferrous metals.

As the U.S. distribution and service partner of HOMAG Group AG, we offer access to the latest global technology and experience available in the industry today.

We can help you test and implement new techniques that will revolutionize your company. Whatever your goals, Stiles is here to help you bring your future forward.

Your success is our business.

- 24-HOUR / 365-DAY SERVICE & PARTS
- TECHNICAL PHONE SUPPORT
- REMOTE MACHINE DIAGNOSTICS
- CONCEPT TESTING
- SYSTEMS ENGINEERING
- NEW MACHINERY
- REFURBISHED MACHINERY
- MACHINERY REBUILDS
- COMPONENT REBUILDS
- TECHNOLOGY UPGRADE
- SOFTWARE
- CONSULTATION
- EXECUTIVE BRIEFING CONFERENCE
- BENCHMARKING TOURS
- EDUCATION
- FINANCING AND LEASING
- GLOBAL RELATIONSHIPS



**Stiles** is among the world's leading providers of advanced manufacturing technology. Customers of all sizes and sectors choose Stiles solutions with confidence in our industry expertise, our extensive parts and upgrade capabilities, and our accredited education program. Stiles is headquartered in Grand Rapids, Michigan, and has regional locations in New Jersey, North Carolina, Texas and California.

To learn more, visit [stilesmachinery.com](http://stilesmachinery.com).



#### LOCATIONS

**Corporate Headquarters  
and Technical Centers**

3965 44th Street SE  
Grand Rapids, MI 49512  
616.698.7500

**Regional Office and  
Technical Center**

800 Freeport Parkway, Suite 100  
Coppell, TX 75019  
214.596.0670

**Regional Service Center**

30 Main Street, Suite 28-1  
Toms River, NJ 08753  
914.407.6100

**Regional Office and  
Technical Center**

729 Gallimore Dairy Road  
High Point, NC 27265  
336.665.0665

**Regional Office and  
Technical Center**

10329 Regis Court  
Rancho Cucamonga, CA 91730  
909.980.7802

**HOMAG Group AG**

Homagstrasse 3-5  
72296 Schopfloch, Germany  
011.49.7443.13 0

# stiles

Stiles is committed to pursuing sustainable business practices, within our own organization and also by providing green manufacturing solutions for our customers.

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